Loss Control Roundtable

10/26/2026

Oklahoma City, Oklahoma

NLC RISC

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I. Meeting Purpose

II. Discussion Topics
- Data Centers (Land Use coverage)
- Flock Cameras
- Telematics
    1. What is your company doing with the telematics data?
    2. Rising Connect
    3. Introduction to the program may cause palpable tension, yet general attitude seems to change after running the program and catching near misses.
- Auto Claims (Attending onsite, in person, practical, and virtual training)
    1. Consensus is that the frequency of claims are remaining stable, the claims are getting more expensive.

III. Best Practices
- Massachusetts:
    - Initiative starting in July to take a specific look at each member's loss control trends. If the member follows up with relevant training, they have the potential to receive a .5% discount per department. Credits can be given. Showing proof of training can open the member to credit discounts. It is capped for different coverages. 2-million-dollar cap period. Flat stem program – risk related at all for departments that don't quite fit. Risk Management Grant Program.
    - AI: Employ AI specialist Head of IT/ general attitude is to use responsibly.
- Alabama:
    - Skid Car program moves through the state every two weeks, training about 2,200 employees. Providing ATV and snow mobile training. CVOC training.
- Alaska:
    - refund check given from prior year. Qualifying activities members can participate in. Safety committees, safety training, online training through vector solutions. Safety savings program – up to 5,000 per member – can be spent on anything as long as safety related. Self-Inspections – give money back if member does this.
    - Employment law hotline capped at 30 minutes to an hour

- Minnesota:
    - Sewer reduction incentive – got rid of that.
    - AI: showing up uninformed because AI has told them something different. Litigation is costing huge time and money.
- Tennessee:
    - Scholarships and grants for members.
    - Making the process easier for members.
    - PIO hotline – for crisis.
    - Utilizing AI use with telematics to bring down auto claims.
- Ohio:
    - 1000$ grant for every member. Immediate financial solution for some recommendations.
    - Are we telling the members to take the money?
    - AI: Cannot be biased. You can influence an AI the way you ask it a question – different AI's hive different answers.
- Texas:
    - In the Rio Grande Area, year 2026 – 200% loss ratio, litigation cost 6 to 1 comparatively to the rest of the state.
    - Road Ready – Focusing on injuries happening on the road and how to avoid these collisions.
- Maryland:
    - New Driver First program for practical and classroom training. Similar to Road Ready. Telematics programs partnered with Samsara have recorded a high number of near misses.
    - Utilizing Ai for efficiency but still double checking.

IV. Telematics
- What is the best way to introduce a telematics program?
- Introduction in increments – Upper management support is essential.
- Members installing telematics are excelling in getting auto claims down.
- What are we doing with telematics data?

V. Questions
- Do we know the real issues with AI yet?
- Person accounts using AI to make company work?
- Are we informing members of grant opportunities?
- How can/will AI interact with current software?